

# *Career Readiness Self Assessment Worksheet*



WHY DO I WANT TO PURSUE REAL ESTATE?

WHAT DOES SUCCESS LOOK LIKE FOR ME IN 12 MONTHS?

WHAT IS MY COMFORT LEVEL WITH COMMISSION-ONLY INCOME?

HOW MANY MONTHS OF LIVING EXPENSES SAVED?

HOW WILL I STAY SELF-MOTIVATED & DISCIPLINED TO STRUCTURE MY OWN  
WORKDAYS/WEEKS/MONTHS?

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WHAT STRENGTHS DO I BRING (E.G., NETWORKING, NEGOTIATION, MARKETING)?

WHAT WEAKNESSES DO I NEED TO OVERCOME IN ORDER TO SUCCEED?

WHAT OPPORTUNITIES CAN I SEIZE AND OPTIMIZE?

WHAT ARE MY BIGGEST EXTERNAL THREATS TO MY SUCCESS?

WHAT RESOURCES DO I HAVE ACCESS TO THROUGH THE BROKERAGE, MY SOCIAL NETWORK/SOI, ONLINE, ETC.?